



**CZVconnect**

the official Carl Zeiss Vision newsletter



**Carl Zeiss Vision. A Stronger Partner in Every Way.**

**March 2007**



**ZEISS Individual *FrameFit*<sup>™</sup>**  
**SOLA Compact Ultra<sup>™</sup>**  
**New Carl Zeiss Vision Website**



CARL ZEISS VISION



March 07

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# welcome



2007 is shaping up to be a very busy year for Carl Zeiss Vision. The ZEISS brand is now becoming very familiar to many of our customers and the SOLA brand continues to expand with some exciting product releases in the next few months.



This is the first edition of our new 'CZV Connect' quarterly newsletter under the Carl Zeiss Vision company name. We are highly confident that our total offering of products and services caters for almost every need in Australia and New Zealand.

And this publication brings you regular insight into just what is happening with CZV both here and across the globe.

In this issue we highlight a range of exciting product developments.

SOLA Compact Ultra is SOLA's new flagship short corridor progressive lens. Launches of this product are happening throughout March and April.

The ZEISS Individual FrameFit is the most advanced customised progressive lens from ZEISS with a unique variable corridor length. National product workshops during January and February are the beginning of delivering this incredible performance freeform progressive direct from our Adelaide-based Rx lab.

We also expect to have news at this year's ODMA Fair of industry-changing refraction and lens technology from Carl Zeiss Vision – so stay tuned for more on this.

We are undertaking a major relaunch of the customer loyalty program first introduced under the SOLA brand in 1998. We are proud it is the longest running lens loyalty program in the Australia / New Zealand optical industry, so now we are increasing its value with the addition of the ZEISS brand and a new interactive on-line environment with a substantially increased range of rewards.

In Australia and New Zealand, our Rx Lab services are undergoing major advances. During 2007, we will be making many upgrades in equipment and process efficiency, using

the principles of LEAN production, to continually improve the quality of both our products and service.

We are working very hard to deliver the results of our promise to be "a stronger partner in every way". Our highly capable sales team prides itself on supporting customers to be well informed and trained in all our products, and capitalising on our new innovations. Through our marketing and promotional programs in 2007, we aim to encourage your continuing commitment to these products that perform and reward your business every day.

A major challenge for Carl Zeiss Vision is to assist you to maximise the potential of both the SOLA and ZEISS product ranges. We still have much work to do to help you achieve the full advantages of the consumer recognition that comes with both Teflon and ZEISS, and this is a focus for us this year.

CZV operates throughout the Asia Pacific region, and we have observed interesting industry trends emerging across these markets. Increasing globalisation means that often these trends – for example higher index materials, coatings, dispensing tools – arrive in Australia and New Zealand very quickly. So this publication is one of the mechanisms I hope to use to keep you briefed about what is arriving and what is on the horizon for the industry.

I would like to take this opportunity to introduce Mr Vaidyanathan Srinivasan who joined me as joint Managing Director for the Asia Pacific region in September 2006. Sri has a rich experience across Asia, involving 20 years with the medical instruments business of Carl Zeiss. His knowledge of Asian business is invaluable as we expand our focus on the diverse markets of Asia that are developing at a rapid pace.

Thank you for your ongoing support of Carl Zeiss Vision and enjoy reading more about how in 2007 we aim to stimulate you with new ideas and support your business with the high quality service you expect from your lens supplier.

Best wishes,

David Cross,  
**Managing Director, Asia Pacific**

Vaidyanathan Srinivasan,  
**Managing Director, Asia Pacific**



## AUSTRALIA

### Carl Zeiss Vision Australia

Sherriffs Road, Lonsdale SA 5160  
Tel (61) 8 8392 8392  
Fax (61) 8 8392 8100

### Carl Zeiss Vision Laboratory

24 Heath Street, Lonsdale SA 5160  
Tel 1800 882 041  
Fax 1800 677 087

## NATIONAL SALES TEAM

### Australia & New Zealand

Sales Manager  
Brad Bairstow – 0414 392 814  
Email brad.bairstow@vision.zeiss.com

### New South Wales

Vanessa Swan – 0419 707 080  
Email vanessa.swan@vision.zeiss.com  
Mary Koutalis – 0414 999 232  
Email mary.koutalis@vision.zeiss.com  
Robert Sackett – 0439 616 600  
Email robert.sackett@vision.zeiss.com

### Victoria/Tasmania

Noel Goard – 0419 032 262  
Email noel.goard@vision.zeiss.com

### Queensland

Jessica Holdsworth – 0408 817 890  
Email jessica.holdsworth@vision.zeiss.com  
Leighton Virgo – 0414 882 622  
Email leighton.virgo@vision.zeiss.com

## South Australia/Australian Capital Territory

Todd Spencer – 0414 440 299  
Email todd.spencer@vision.zeiss.com

## Western Australia/Northern Territory

Sean Clancy – 0414 880 951  
Email sean.clancy@vision.zeiss.com

## CHINA

### Carl Zeiss Vision Beijing

6/F No. 4 Hangfeng Road  
Fengtai Technology Zone  
Beijing, 100070 PRC  
Tel (86-10) 8368 2110 or (86-10) 8368 2238  
Fax (86-10) 8368 2119

### Carl Zeiss Vision Guangzhou

No. 1389 Jiufu West Road  
Baiyun District  
Guangzhou 510555 PRC  
Tel (86-20) 8749 0001  
Fax (86-20) 8749 0079

### Carl Zeiss Vision Shanghai

803 A Tower International Plaza  
No. 279 Dontai Road  
Luwan District  
Shanghai 200021 PRC  
Tel (86-21) 5382 8978  
Fax (86-21) 5382 8182

## INDIA

### Carl Zeiss Vision

101 Eric House  
16th Road, near Ambedkar Garden  
Chembur, Mumbai, 400071  
Tel (22) 5595 2003 12 19  
Fax (22) 2521 1257

## JAPAN

### Carl Zeiss Vision

5th Floor, Nissei Fushimi machi Building  
4-4-1 Fushimi machi  
Chuo ku Osaka 541-0044  
Tel (81) 6 6202 2672  
Fax (81) 6 6202 2675

## MIDDLE EAST/NORTH AFRICA

### Carl Zeiss Vision

PO Box 341828  
Amman 11134, Jordan  
Tel (962) 6 552 9731  
Fax (962) 6552 9730

## MALAYSIA

### Carl Zeiss Vision

13A Jalan Cahaya 15  
Taman Cahaya  
68000 Ampang  
Selangor  
Tel (60) 3 9285 9425  
Fax (60) 3 9258 0194

## NEW ZEALAND

### Carl Zeiss Vision

Unit 6, 1 Portage Road  
New Lynn, Auckland  
Tel (64) 9 8277 904  
Fax (64) 9 8273 805

### Territory Manager

Nik Jobson – 021 440 079  
Email nik.jobson@vision.zeiss.com

## SINGAPORE

### Carl Zeiss Vision

1200 Depot Road  
Singapore 109675  
Tel (65) 6 275 3383  
Fax (65) 6 274 9203

## SOUTH AFRICA

### Carl Zeiss Vision Johannesburg

2 Ove Street  
New Doornfontein 2094  
P.O.Box 2409  
Johannesburg 2000  
South Africa  
Tel +27 11 538 4200  
Fax + 27 11 402 9340  
E-mail jhbgenop@genop.co.za

### Carl Zeiss Vision Cape Town

53 Commercial Street  
Cape Town 8001  
P.O.Box 2188  
Cape Town 8000  
South Africa  
Tel +27 21 464 5400  
Fax + 27 21 461 8195  
E-mail cptgenop@genop.co.za

# A revolutionary progressive lens that fits any frame!

If you're dispensing progressive lenses, chances are you'll be familiar with the experience of explaining to patients that their chosen frame is inappropriate for their new progressive lens. New ZEISS Individual *FrameFit* gives you the flexibility to vary the progression zone and specify fitting heights ranging from 14mm to 20mm. Compromises on frames are now a thing of the past!

## The individualised length of the progression zone.

ZEISS Individual *FrameFit* makes it possible to variably adapt the progression zone to the needs of every patient. This means that the reading zone remains fully usable, even if your patient has chosen an extremely small frame. ZEISS Individual *FrameFit* is optimised to ensure that the wearer always enjoys maximum ranges of vision.



Some frames won't accommodate a progressive lens. The result is usually disappointed wearers.



ZEISS Individual *FrameFit*'s variable progression zone means that you can adjust the corridor length of the lens to fit any frame shape.

## Determining the Progression Zone

Determining the right progression zone for different wearers is a quick and easy process. Using a ZEISS Individual *FrameFit* centration chart and the chosen frame, you'll be able to determine a "FrameFit Value" (a number between 1 and 6) for each wearer. Supply that number on your lens order and we'll calculate the progression zone for you. ZEISS Individual *FrameFit* centration charts are available from Carl Zeiss Vision.

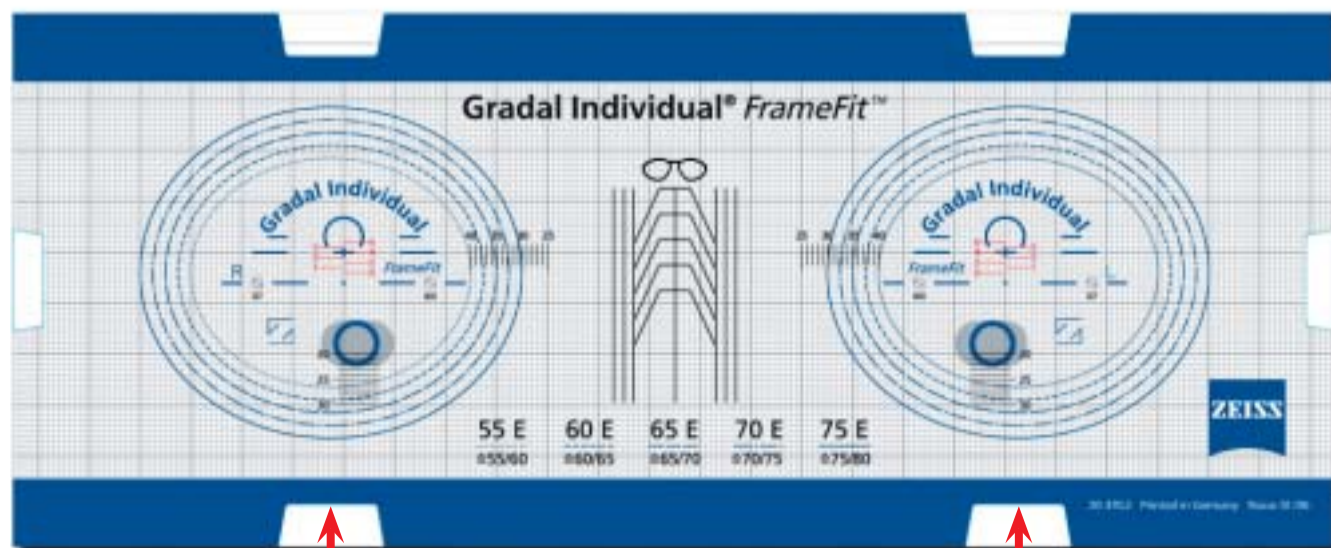
## Individualised optics offer personalised vision

You might be aware that with regular front surface progressive lenses, lens manufacturers have to decide on a number of standard "variables" to incorporate into each lens design. Aside from a specific base curve for a range of prescriptions, the following variables are set: back vertex distance, pantoscopic tilt, PD, near distance and bow angle.

As a result, only very few wearers end up with the best possible optics that each progressive designs can offer. ZEISS Individual *FrameFit* is a customised progressive lens that incorporates each patient's own personal data in the lens design. That means all wearers will experience the true target design and outstanding optical performance.

### ZEISS Individual *FrameFit* offers:

- Individual optimisation for every power
- Incorporation of each patient's personal data in the lens design (PD, viewing height, BVD, pantoscopic angle, frame dimensions, bow angle).
- An individualised progression zone to deliver the longest and shortest fitting heights available.
- Easy processes for determining each patient's progression zone and ordering lenses.
- Personalised engraving for visible individuality.
- Available in 1.60 and 1.60 Transitions® lens materials.



Move the vertical shifts so that the near power measuring circle is in the appropriate position in the frame.

# Carl Zeiss Vision Australia now manufacturing ZEISS lenses!

Historically, ZEISS products have only been available from Germany. Thanks to significant investment in Carl Zeiss Vision's local laboratory equipment and in recognition of the facility's ability to process to ZEISS quality standards, Carl Zeiss Vision Australia has achieved premium quality accreditation from Carl Zeiss.

As a result, Carl Zeiss Vision Australia now processes many ZEISS lenses, including customised progressive lens products, in Australia. Our local facility is one of the first outside of Germany to achieve this status; and can offer a competitively priced ZEISS lens range with service times between one and seven days\*.

For more information on ZEISS Individual *FrameFit* or a copy of the ZEISS Australian Processed Lens Range Chart contact Carl Zeiss Vision on 1800 882 041.

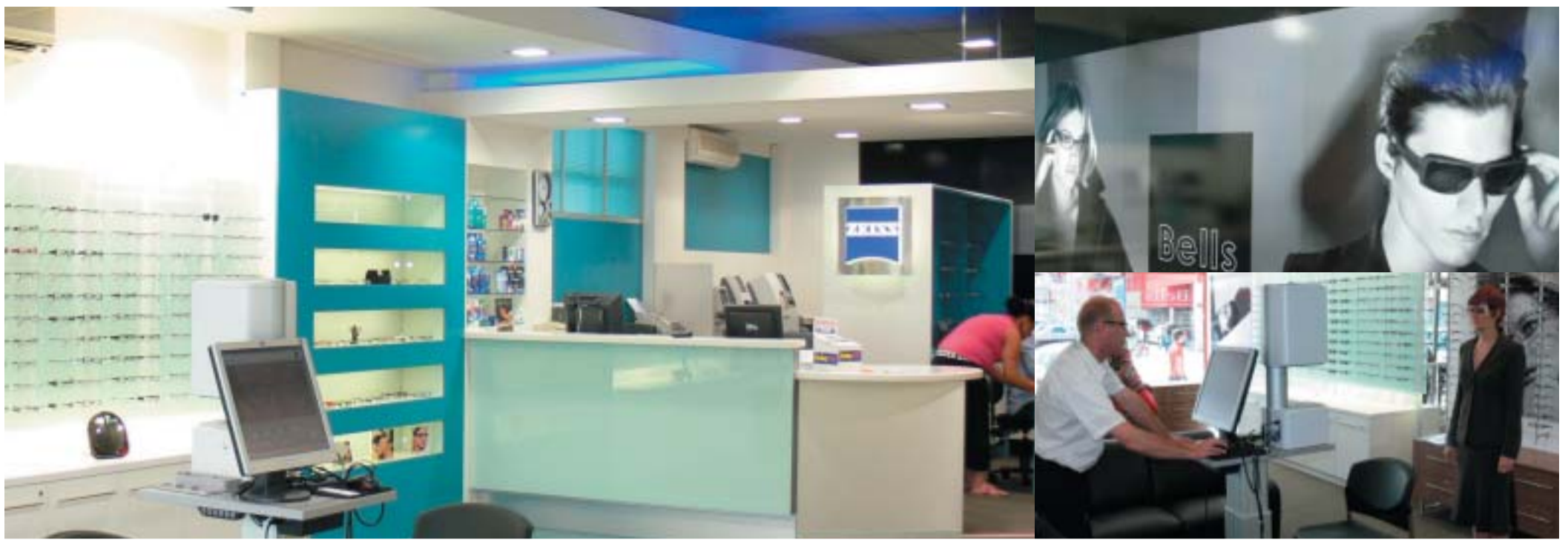
\*On ZEISS Lenses listed on the "ZEISS Australian Processed Lens Range" chart.



# Carl Zeiss Vision Staff Update



Carl Zeiss Vision is pleased to announce the appointment of Steven Haifawi to the newly created position of National Customer Support Manager Australia and New Zealand. Steven has been with the company for just over 12 months and was previously in the position of Dispensing Solutions IT Support Manager.



# Carl Zeiss Vision Customer Profile

Bells Opticians

**Bells Opticians is enthusiastic about ZEISS and is proud of its working relationship with the famous German optical firm Carl Zeiss Vision. Carl Zeiss Vision talks with Peter Neuhauser, partner and dispensing optician at Bells.**

**CZV: How long have you personally been in the optometry business?**

PN: I started in the business in 1979 and became a partner of Bells in 2002 after Oscar Bell retired and sold the practice to Chris Bell and myself.

**CZV: How long has Bell's Opticians been operating?**

PN: Oscar Bell opened Bells in 1956 behind the old Post Office in London Steet, Hamilton.

**CZV: What are the key messages you give to your patients?**

PN: That we are registered professionals and have a nationwide reputation for excellent service and workmanship that they can trust. We like our patients to feel good about wearing glasses and confident with the lenses that have been prescribed. We believe that every pair of glasses should enhance a patient's look.

**CZV: What kind of marketing do you do to support your practice?**

PN: Our most important marketing activity is to ensure we continually offer the best service and products that are available, that is why we always use the ZEISS brand. We rely on positive word of mouth from our many satisfied patients as

well as our website, [www.bellsopticians.co.nz](http://www.bellsopticians.co.nz), direct mail and being able to be located in the Yellow Pages.

**CZV: What has been your most successful marketing activity?**

PN: It is simply to provide the best service, product and product knowledge. Having these three things installs trust within our patients which leads to satisfied patients, repeat business and positive word of mouth.

**CZV: What do you look for in lens products?**

PN: There are 5 elements that we look for in our lens products – 1) quality, 2) brand, 3) support, 4) consistency and the most important 5) patient satisfaction.

**CZV: How have you used Carl Zeiss Vision products to grow Bells Opticians?**

PN: In the last 10 years Bells has turned completely into using the ZEISS brand in our marketing. We simply do not sell a patient a lens – we sell them a ZEISS Lens always. We ensure we make the patient aware that the ZEISS Lens they are receiving has 150 years of intense research behind it from the world leader in optics – Carl Zeiss.

**CZV: What do you consider to be the best aspect of the Relaxed Vision Terminal from an Optometrist/ Dispensers point of view?**

PN: The ability to keep on top of technology that enables individualised lens designs with accurate data that is able to show the patient what different lens designs and frames will look like on them - comparing up to 4 images on the same

screen. With the Relaxed Vision Terminal we can also work after hours, when we are not so busy, on the lens order as we have the patient's photo in the system.

**CZV: What do you consider to be the best aspect of the Relaxed Vision Terminal from a consumer's point of view?**

PN: It gives the patient confidence in the lens design and enables them to see how different frames will look on their face without having to remove their existing glasses.

**CZV: How has the Relaxed Vision Terminal changed the way that you communicate to your consumers about lens choice?**

PN: The RV terminal makes it extremely easy to dispense an individual lens design as it allows the patient to be more interactive in the process.

**CZV: Do you have any good news stories?**

PN: We have many stories that I could tell but, more recently we have been selling a lot of SOLA's RxSunlens Lenses and second pairs too! This can be attributed to the ability to choose a specific sunlens that fits the patient's lifestyle.

**CZV: What do you believe differentiates your business from other Optometrists?**

PN: Making sure we keep to the highest standard possible and continue to increase our product knowledge.

**CZV: What do you think makes you successful?**

PN: Everything that has been mentioned above culminates in success as well as being enthusiastic about ZEISS.

## Welcome to the CZV Partnership Program

The CZV Partnership Program is the new name for Carl Zeiss Vision's loyalty program for independent eyecare professionals. It's all about rewarding our partners for their ongoing support. This program has replaced the SOLA Benefit which has been operating successfully for over 10 years with many eyecare professionals redeeming an abundance of rewards in this time.

The new look program offers some fantastic benefits - including the ability to earn points faster and redeem from a significantly expanded rewards selection!

Key improvements to the CZV Partnership Program include:

- Ability to earn points on both SOLA and ZEISS Lenses
- 20% bonus points for ordering electronically via Rx Connect
- Brand new website – [vision.zeiss.com.au/partnership](http://vision.zeiss.com.au/partnership) or [vision.zeiss.com.au/partnershipnz](http://vision.zeiss.com.au/partnershipnz)

Carl Zeiss Vision

**CZV**  
partnershipprogram

- New rewards selection – over 2000 rewards!
- Improved, more regular communication, including monthly email updates

If you're already a member of the SOLA Benefit, your membership details have automatically been rolled over into the CZV Partnership Program. If you're not a member, you can register by contacting your local Carl Zeiss Vision Account Manager.





SOLA

## Compact Ultra™ – Ultra progressive performance in Ultra small frames



In a recent practice audit we measured a representative sample range of 110 frames. Of the 110 frames measured, the frame height ("B" measurement) varied between 18 and 31mm. However, 81% of these had a frame height of between 20 and 24mm.

Assuming an average pupil position at 2mm above datum, this would require a small frame progressive with a minimum fitting height of between 12 and 14mm.

At a recommended minimum fitting height of only 13mm, SOLA's Compact Ultra™ Progressive Lens not only fits into most frames, it also outperforms all leading small frame progressive lenses available today.

Compact Ultra™ patented design and revolutionary 9mm\*\* corridor delivers uncompromised visual performance in small frames through:

- Unsurpassed full-power reading vision in small and Ultra-small frames
- Soft, smooth geometry for greater viewing comfort and easier adaptation
- Carefully controlled astigmatism for excellent binocular vision
- Low skew distortion for comfortable dynamic vision

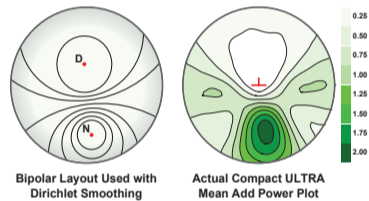
While its revolutionary design pushes the envelope of short-corridor optics, Compact Ultra continues the revolution initiated with AO Compact, the first progressive lens engineered for small frames. In developmental wearer trials, conducted globally with both expert and non-expert wearers, the vast majority of subjects preferred Compact Ultra to their previous lens design.

While it is possible for most progressive lens designers to shorten the corridor length of a progressive lens, it is uniquely complex to maintain full near utility in small frames without unnecessarily compromising optical performance for the wearer.

Compact Ultra has a corridor length of less than 9mm from the fitting cross to 85% of the prescribed addition power, making it the shortest corridor length of all leading progressives. In addition, Compact Ultra offers a softer periphery with lower levels of unwanted astigmatism and distortion than most competing small frame progressives, which often have significantly longer corridor lengths and less near utility. This impressive optical performance was achieved through the application of multiple patented technologies.

Firstly, the surface power of Compact Ultra is distributed in the smoothest possible way around the patented bipolar viewing zone layout and the unique approach in minimising power slope with the aid of mathematical functions based on Dirichlet's principle.

With Compact Ultra, Dirichlet's principle is used to distribute the power and astigmatism in a more natural manner between the distance (D) and near (N) reference points of the surface, which serve as the two "poles". The result is exceptionally smooth progressive lens optics that represents a more natural viewing experience for the wearer.



Compact Ultra also incorporates a "superposition" design approach. The overall progressive lens geometry of a superposition design consists of the weighted mathematical average of a "hard" type progressive lens design and a "soft" type lens design. Typical, hard progressive lens designs offer wider central viewing zones of clear vision, while soft progressives offer lower levels of peripheral astigmatism, image swim, and distortion. By averaging the optics of two different "hard" and "soft" lens designs that have been aligned with each other, Compact Ultra is able to combine the best features of both. This allows Compact Ultra to deliver excellent viewing zone utility.

In the process of "blending" the distance and near zones of a lens surface seamlessly, unwanted surface astigmatism is produced, which—in sufficient quantities—results in sensations of blur, distortion, and image swim for the wearer. In addition, the cylinder power produced by the surface astigmatism.

This optical effect is referred to as skew distortion. Compact Ultra's patented bipolar design and mathematical smoothing process minimises unwanted astigmatism and skew distortion compared to traditional progressive lenses. Because of this emphasis on the optical integrity of the periphery of the lens design, wearers will enjoy fast adaptation and effortless dynamic vision with Compact Ultra.



Compact Ultra™ – Visual integrity in the peripheral area



View afforded by a conventional progressive

## Introducing Carl Zeiss Vision Online

Carl Zeiss Vision Australia and New Zealand now have dedicated websites to provide eyecare professionals and spectacle lens wearers with the latest optical information.

Australia: [www.vision.zeiss.com.au](http://www.vision.zeiss.com.au)

New Zealand: [www.vision.zeiss.co.nz](http://www.vision.zeiss.co.nz)

Eyecare professionals will find the sites to be a comprehensive resource on products – with much information on key product categories and product specifications. Features and benefits of the the SOLA and ZEISS lens ranges are available, together with range information and material availability.

Interactive vision demonstrations on a range of topics, including "How lenses are made"; "The benefits of AR coatings" and "different vision defects" are available for staff training and use with patients.

The website will also include information on current marketing activities and promotions, latest press releases and links to the new CZV Partnership Program (refer page 4 for program details).

[www.vision.zeiss.com.au](http://www.vision.zeiss.com.au) and [www.vision.zeiss.co.nz](http://www.vision.zeiss.co.nz) will be live from March 1, 2007 – take the time to explore the Carl Zeiss Vision website for the latest in professional and patient eyecare information.



# India's top end market is lucrative for ZEISS

The ZEISS brand may now be the most recognised lens brand in the Indian optical trade, rising high since its initial launch on January 10, 2005.

Carl Zeiss Vision partnered with GKB Hi-Tech Lenses Ltd, who developed a plan to create ZEISS Concept Stores. Today, there are 11 dedicated ZEISS stores and 13 GKB/ZEISS stores throughout India, with another 10 stores being considered for opening within the next 12 months.



The success of the ZEISS brand and ZEISS Concept Stores is founded on targeted consumer research conducted prior to the first store opening.

Research findings showed that consumers in India felt they were being overcharged for lenses. Most consumers had no real understanding of the lenses they were being sold. This led to consumers being apprehensive about the quality of the lenses they were purchasing and questioning if the lenses they had been sold would actually assist their vision in the way they were being told.



To assist consumers in overcoming their apprehension, and to clearly identify the ZEISS authenticity, five key aspects were marketed to consumers through a number of communication channels – point of sale materials, print media and television campaigns. The five aspects are:

1. ZEISS laser engraving on every lens provides assurance to the consumer of ZEISS brand quality and the personalised visual perfection and maximum visual comfort that this delivers.
2. The introduction of a recommended retail price. This assisted retail staff to present ZEISS lenses in a highly

professional way; all staff could see what they should be selling ZEISS Lenses for. These prices were also made available to the consumer, making lens prices transparent to everyone.

3. A guarantee CD in the size of a business card started to be delivered to the consumer with every lens with a unique reference number that could be tracked on the internet.
4. An internet authentication process was developed so lenses could be tracked with use of the guarantee CD.
5. Optician education programs were implemented to ensure eyecare professionals selling ZEISS lenses had the appropriate and adequate level of product knowledge.

The introduction of these five key items gave ZEISS a strong marketing position in the eyes of the retailer and the consumer. It took just 30 days after the first ZEISS Concept Stores were opened along with the communication strategy for ZEISS to



## Carl Zeiss Vision Sunlens headed down the runway at SILMO 2006

With Silmo becoming increasingly fashion driven, colour, style and high technology merged during a special catwalk fashion show by Carl Zeiss Sunlens.

Carl Zeiss Vision Sunlens unveiled the first branded sun lens at the 2006 exhibition, with lenses stealing the limelight on the runway. Unique and specially-commissioned "dresses," comprised exclusively of solar filters, illuminated a stylish fashion parade with colours and shapes representing the fashions for spring/summer 2008.

Branded sun lenses is part of the Carl Zeiss Vision Sunlens strategy to change consumers current thinking that the frames are not the only influence on trends, rather the sun lens plays a significant part.

Carl Zeiss Vision Sunlens current range offers consumers 'total protection' from the harmful effects of the sun. This has been

achieved through the introduction of two types of coatings – one anti-scratch and one anti-reflective Bluez AR, which reduces internal reflections to just 0.5 per cent. Eye health is a serious matter for Carl Zeiss Vision Sunlens, who want to educate consumers that the quality of a sunglass is also based on the quality of the lens.

Carl Zeiss Vision Sunlens think of sun lenses as a finished product with research into colour, shapes and trends for different countries and market segments – they design the frames around their lenses.

Every season, Carl Zeiss Vision Sunlens have the ability to create and set colour trends. The organisation develops new consumer product concepts for specific markets. Examples include sun lens tints that deliver optimal performance for specific lifestyle activities, such as a gold tint or sailing tint.



Lens models join Carl Zeiss Vision Sunlens' Gaetano Sciuto, center, just after the show.



Lens models during the catwalk fashion parade

# Who is Carl Zeiss?

The story of Carl Zeiss started in Jena, Germany, in 1846, with the founding of a mechanical workshop. Carl Zeiss' area of expertise was high precision tools – the instruments which the scientists at the renowned University of Jena conducted their research.

One focal point of Carl Zeiss' attention was microscopes. Produced manually, these instruments achieved a high level of performance. However, there was still no possibility of calculating the optics on a sound, mathematical basis. In the young scientist Ernst Abbe, Carl Zeiss found an employee and subsequent partner who revolutionised the design of optical instruments. Abbe developed the mathematical theory of image formation in the microscope. This allowed Carl Zeiss to produce calculated microscope optics for the first time in 1872.

ZEISS inventions and all time firsts have contributed to technology achievements in many fields, directly benefiting our quality of life. These include:

- The first distortion-free camera lens (1890)
- The first prism binoculars (1894)
- The first instruments for microscopy with Ultraviolet light (1904).
- In 1962, camera lenses from Carl Zeiss were used on Mercury 8 mission and since then on all other manned US space flights.
- The world's most demanding photographers use ZEISS camera lenses to shoot movies and still images with Carl Zeiss earning the 'technical' Oscar from the Academy of Motion Picture Arts and Sciences for the visual brilliance of the "Lord of the Rings" trilogy – as filmed by Peter Jackson.
- Sony and Nokia are successfully supporting their new product development with the latest innovations in ZEISS lens technology



Carl Zeiss' field of activity soon expanded to other areas: astronomical and medical instruments, surveying instruments and analytical instruments.

Today, in its role as an innovative technology leader, Carl Zeiss enjoys an outstanding position in attractive growth markets;

- Chip factories in the semiconductor industry rely on high performance, ultra-heavy ZEISS lenses that form the centrepiece of their production machines, the lithography optics.
- The automotive and aerospace industries measure the precision of their products and components with machines created by the inventor of CNC coordinate measuring technology, Carl Zeiss.
- In the field of medical technology, Carl Zeiss Meditec AG is not only one of the world's leading providers of complete systems for the diagnosis and treatment of eye disease, but also the market leader for visualisation solutions in neuro- and ENT surgery.

- Every day, around 40,000 photographers all over the world – both demanding professionals and discerning amateurs – put their trust in camera lenses with such illustrious names as Tessar, Planar and Sonnar from Carl Zeiss for crisp, razor-sharp photographs.
- Millions of eyeglass lens wearers opt for the lenses of Carl Zeiss Vision International, the world's second largest prescription lens manufacturer.

**The Carl Zeiss Group, the parent of Carl Zeiss Vision, is the world leader in the optical and opto-electronic industries. Headquartered in Oberkochen, Germany, there are more than 14,000 employees in the Group; and it is represented in more than 100 countries, with production centres in Europe, North America, Central America and Asia.**



## Carl Zeiss Vision opens Upgraded Singapore Laboratory

**December 2006 saw Carl Zeiss Vision Singapore re-launch its laboratory, inviting retail chains and independent eyecare professionals to visit the newly upgraded facilities.**

The laboratory remains at its existing location, 1200 Depot Road, but has undergone a major renovation with much investment in equipment and fixtures.

The laboratory has seen the introduction of a new blocker, generator, finer and polisher. Upgrades have also taken place to the Hard Coat facility and tinting department, with the laboratory now using the ZEISS ICS Hard Coat system and the turbo tinting system.

With an engraving machine on the way to enable laser engraving of the ZEISS logo on ZEISS Lenses, the Carl Zeiss Vision Singapore laboratory can now offer their customers ZEISS prescription processing and ZEISS LotuTec™ coating. Teflon EasyCare lens coating is also available on SOLA lenses.

Singapore's retail chains and independent eyecare professionals have demonstrated overwhelming support for the new facility, and the Carl Zeiss Vision laboratory has seen the ZEISS prescription processing business double in January 2007.

# 13mm fitting height

## Compact Ultra™ Available March 5, 2007.

It's time for a new level of small frame performance.  
Experience unsurpassed full powered reading area  
and outstanding optics.



At 13mm, SOLA Compact Ultra™ gives you the lowest recommended minimum fitting height of any leading short-corridor progressive lens.

This means you can now fit your progressive lens patients in a wider selection of frames with outstanding visual performance.

Compact Ultra™ patented design and revolutionary 9mm\*\* corridor deliver:

- **Unsurpassed full-power reading vision in small and ultra-small frames**
- **Soft, smooth geometry for greater viewing comfort and easier adaption**
- **Carefully controlled astigmatism for excellent binocular vision**
- **Low skew distortion for comfortable dynamic vision**

\*\* Measured to 85% of prescribed Add power. Plano Rx, +2.00 Add.

### Unsurpassed Full-Power Reading Area in Small Frames<sup>†</sup>

Fitting Height	17	16	15	14	13
Average Full-Power Reading Area (mm <sup>2</sup> ):					
<b>COMPACT ULTRA™</b>	<b>54.1</b>	<b>46.2</b>	<b>38.0</b>	<b>29.9</b>	<b>22.1</b>
Competitor A	40.7	32.0	24.0	16.7	
Competitor B	36.4	26.5	17.7	10.1	
Competitor C	36.9	27.5			
Competitor D	40.7	31.7			

Note: **GREY AREA** denotes fitting height below manufacturer's recommendation.  
<sup>†</sup> Full power reading area is defined as the region of surface power within ±0.25 of the specified addition in a given frame. Averages calculated from a population of lens samples representing a Plano Rx, +2.00 Add using a scaled Ovaline 7 frame shape. Individual results may vary. Data on file.

## Range Availability



Teflon® Easycare delivers easy clean, anti-reflective, scratch resistant eyewear.

Material	Coating	Refractive Index	Diameter	Rx Range	Add	Cyl
Hiperlite 1.67 & Transitions 1.67 Gen V	SOLA <b>HD</b> Teflon® Easycare	1.67	73mm	-12.00 to +8.00D	+0.75 to 3.50D	up to -4.00cyl
Finalite 1.60 & Transitions 1.60 Gen V	SOLA <b>HD</b> Teflon® Easycare	1.60	73mm	-12.00 to +6.00D	+0.75 to 3.50D	up to -4.00cyl
Finalite 1.60 & Transitions 1.60 Gen V	Ultra-Tough	1.60	73mm	-10.00 to +6.00D	+0.75 to 3.50D	up to -4.00cyl
Polylite 1.59 & Transitions 1.59 Gen V	Ultra-Tough	1.59	72mm	-9.00 to +5.00D	+1.00 to 3.00D	up to -4.00cyl
Hard Resin 1.50 & Transitions 1.50 NG	Ultra-Tough	1.50	72mm	-9.00 to +5.00D	+0.75 to 3.50D	up to -4.00cyl

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### Carl Zeiss Vision

South Australia 1800 882 041 Queensland 1800 132 020 New South Wales 1800 225 430 Victoria 1800 464 332  
 Western Australia 1800 981 029 New Zealand 0508 765 271 czvacustomerservice@vision.zeiss.com www.vision.zeiss.com.au

